



FRA ACTIVITY UPDATE

PRESENTED BY CURRY ROBERTS

	Web Sessions	Outreach	Research Inquiries	Beg FY Pipeline	New Qualified Leads & Projects	End FY Pipeline	Announcements	Capital Investment	Jobs
FY 2015	29,628	6,463	320	2	34	16	3	\$127,500,000	250
FY 2016	22,106	7,063	344	16	44	29	1	\$200,000,000	400
FY 2017	25034	7556	258	29	28	48	4	\$93,000,000	304
FY 2018				48			5	\$116,000,000	380
FY 2019							5	\$116,000,000	380
Totals							20	\$522,500,000	1,542

Private Sector Investors

FY15 – 25

FY16 – 33

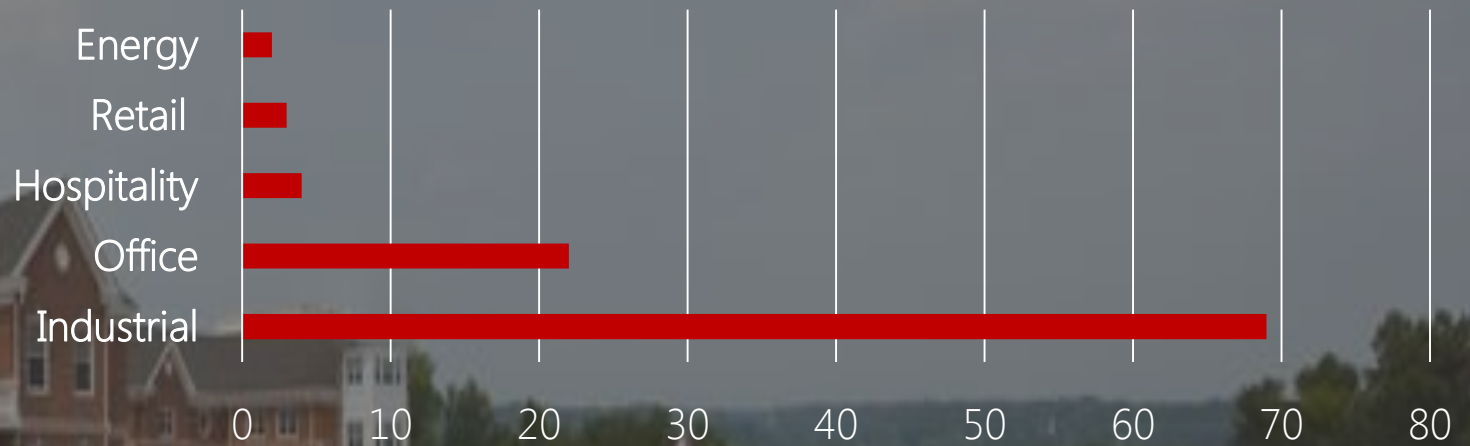
FY 17 – 35

Regional Project and Industry Activity

Project Activity FY2017

- 28 Projects
- 14 VEDP
- 14 FRA

2015 – 2017 Projects by Industry Type



FY 2017 Projects by Industry Type



TENTATIVE FY 2018 MARKETING CALENDAR

FY 2018 Starts

FY 2018 Ends

Houston Call Trip w/
VEDP

FRA Annual Meeting

Canada Call Trip w/
ROI

San Antonio, TX
Datacenter World
w/ROI

1 Jul

1 Aug

1 Sep

1 Oct

1 Nov

1 Dec

1 Jan

1 Feb

1 Mar

1 Apr

1 May

1 Jun

London Def. & Sec
International Conf. w/
VEDP

VEDP Update

SEDC Conference

Available Space in the Region that is greater than 50,000 sq ft

Property Name	Sum of Available Space	Building Date
11911 Gin Alley	72,000	1980
3010 Mine Road	139,652	1968
4100-4136 Lafayette Boulevard	57,958	2007
5801 Southpoint Centre Boulevard	60,692	2003
Cleve Building	70,000	1970
10 Harkness Boulevard	59,412	1988
Total	547,799	

Lack of “Shovel Ready” Inventory

LW Four is 4.56 Acres with an approved building plan for 49,000 sf ready to break ground.

LW Five is 5.25 Acres of finished space and will support a building from 63,000 to 80,000 sf using our existing flex space methodology.

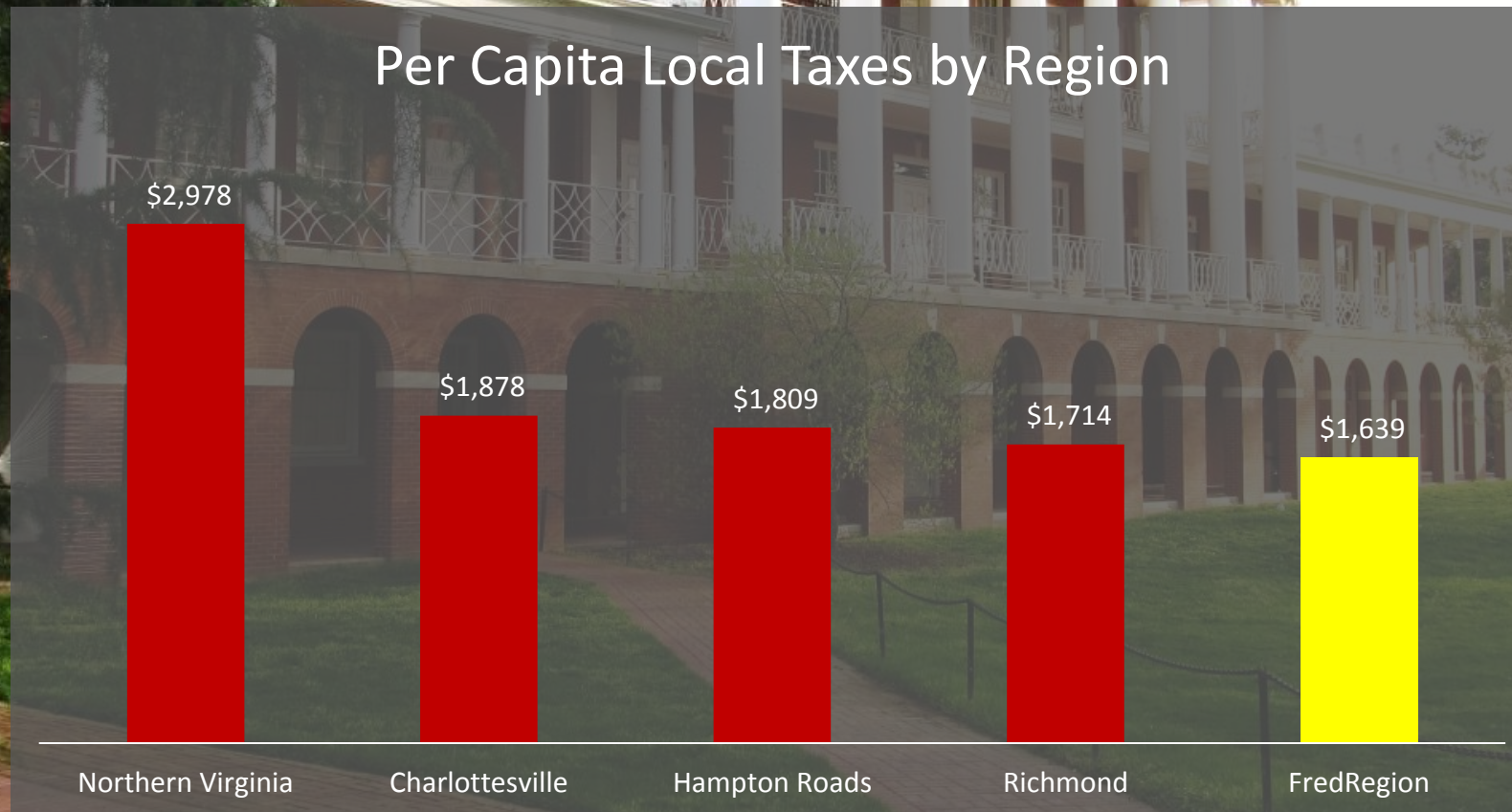
- Both pads are completely shovel ready.
- All utilities in.
- All earth compacted and Engineer certified.
- Holding ponds, water, sewer, electric, storm all in and available.



To view Longwood aerial video, click [HERE](#)

Business Recruitment

Per Capita Local Taxes by Region



Strengthening Regional Capacity

Bowman
CONSULTING



UMW
College
of
Business

 GREATER WASHINGTON PARTNERSHIP
FROM BALTIMORE TO RICHMOND
FOSTERING UNITY. ADVANCING GROWTH.

GREATER WASHINGTON PARTNERSHIP

July 2017

- Stafford Site Audit
- Transformation 2026 Demographic Shift
- Business Site Ready Program
 - Orrock-Simms
- UMW Center for Business Research
 - Shift Share
 - Cybersecurity
 - Dahlgren Impact
 - Cost of Congestion
- Dahlgren – Naval Surface Warfare Center
- GoVirginia

Thank You

