

County of Spotsylvania Procurement Division

8800 Courthouse Road (P.O. Box 215) Spotsylvania, VA 22553 Ph. 540/507-7586 Fax 540/582-6304

PURCHASE ORDER

PURSUANT TO VIRGINIA CODE §2.2-4343.1, SPOTSYLVANIA COUNTY DOES NOT DISCRIMINATE AGAINST FAITH-BASED ORGANIZATIONS

P.O. NUMBER 18020

P.O. number must appear on all related correspondence, shipping papers, and invoices:

To: CAS Severn 6201 Chevy Chase Drive Laurel, MD 20707

Attn: Rich Weaver

Carl Dodson

Ship To: Spotsylvania County Information Services

9104 Courthouse Road Spotsylvania, VA 22553

Attn: Jay Krail

		SHIP VIA	F.O.B. POINT	TE	RMS
October 10, 2017			Destination	Net 30 Days	
QTY	UNIT	DESCRIPTION		UNIT PRICE	TOTAL
Per quote Per Quote Per Quote	Per Quote	Hewlett Packard Enterprise (HPE) Generation 10 Sen 3PAR Five (5) year warranty Installation of Servers, VMWare and 3 PAR Contract documents consist of: 1. Spotsylvania County Purchase Order #18020 da 2017 and Spotsylvania County Purchase Order Conditions dated August 9, 2016; 2. CAS Severn Quote #000Q7960 dated August 18 3. County of Fairfax, Virginia Acceptance Agreemen 4400006324 dated December 4, 2015; Amendm 29, 2017; 4. CAS Severn Technical Proposal dated September submitted in response to Fairfax County RFP #20 5. Fairfax County Department of Purchasing & Supplier RFP #2000001273, IT Hardware, Software, and dated August 18, 2014.	ated October 10, General Terms and 2,2017; Int Contract Number ent No. 1 dated June er 23, 2014 000001273; ply Management	\$209,199.21 \$96,701.88 \$67,730.35	\$209,199.2° \$96,701.88 \$67,730.35
			7	TOTAL	\$373,631.44

If there are any questions concerning this purchase order, please contact Ms. Donna Beasley – Spotsylvania County Procurement Division. Ph. 540/507-7586; Fax:

- 1. Please send one copy of your invoice.
- In accordance with the prices, terms, delivery method, and specifications, including warranties, pursuant to any IFB and bid documents, or referenced Terms & Conditions delineated above.
- 3. Delivery constitutes acceptance of all terms and conditions.
- Please notify us immediately if you are unable to ship as specified.
- 5. Send all invoices to:

Spotsylvania County Information Services P O Box 865

Spotsylvania, VA 22553

 Pursuant to Virginia Code §2.2-4311.1, seller warrants that during the performance of this contract, it will not employ unauthorized alien workers, as defined by the Immigration Reform and Control Act of 1986. FOR OFFICIAL USE ONLY

Requisitioning Department: Information Services

Requisitioner: Jay Krail

Mark B. Taylor County Administrator

County A

This standard Purchase Order form has been previously APPROVED AS TO FORM by the Office of the Spotsylvania County Attorney for small purchases. Any deviations from the County's customary form must be reviewed and approved by the County Attorney.



SPOTSYLVANIA COUNTY PURCHASE ORDER GENERAL TERMS AND CONDITIONS

- 1. All prices unless otherwise specified are F.O.B. Destination with transportation charges prepaid.
- 2. If shipment is made by freight or express and charges added to invoice, the original bill of lading properly receipted shall accompany invoice. All charges must be prepaid.
- 3. Deliveries against this order must be free of excise, transportation, or state sales taxes. State sales and use tax certificate of exemption form will be issued upon request.
- 4. Purchase Order number shall be shown by Contractor on all related invoices, delivery memoranda, bills of lading, packages and/or correspondence.
- 5. Invoice terms are Net 30 days.
- 6. The CONTRACTOR providing services to the County under this Purchase Order Agreement represents and warrants to the County that it is:
 - A. Conforming to the provisions of the Civil Rights Act of 1964, as amended, as well as the Virginians With Disabilities Act, the Americans With Disabilities Act and Section 2.2-4311 of the Virginia Public Procurement Act, and where applicable, to the Virginia Fair Employment Contracting Act of 1975, as amended, and the Virginia Human Rights Act, as amended.
 - B. Not employing illegal alien workers or otherwise violating the provisions of the Immigration Reform and Control Act of 1986 and Virginia Code§ 2.2-4311.1;
 - C. Complying with federal, state and local laws and regulations applicable to the performance of the goods and services procured, the work performed pursuant to the Agreement shall conform to all professional principles generally accepted as standards of the industry in the Commonwealth, the CONTRACTOR'S work performed shall be free of defects, and any new materials and equipment furnished under this Agreement shall be of good quality and in working condition; and
 - D. In full compliance with the Virginia Conflict of Interest Act.
- 7. CONTRACTOR'S performing work for the County shall maintain at a minimum, the following insurance coverage, if the work is performed by any type of corporation, partnership, or licensed business. An Automobile liability policy may be under a personal policy for a sole proprietor.

MINIMUM INSURANCE COVERAGES AND LIMITS REQUIRED:

- A. Worker's Compensation Statutory requirements and benefits
- B. Employers Liability \$100,000
- C. Commercial General Liability \$1,000,000 Combined Single Limit Bodily Injury and Property Damage Each Occurrence. These coverages are to include Products/Completed Operations, Personal & Advertising Injury, and Independent Contractor's Liability
- D. Automobile Liability \$500,000.
- E. Professional Liability, if required, under Professional Services.

The County, Board of Supervisors and employees, shall be named as additional insured on Auto and General liability Policies. The County reserves the right to require the Contractor to provide evidence of required insurance coverage.

- 8. During the performance of this Agreement, CONTRACTOR agrees that:
 - A. It will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor; that it will post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause; and that it will state, in all solicitations or advertisements for employees placed by or on behalf of the Contractor that such Contractor is an equal opportunity employer. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient to meet this requirement; and
 - B. It will include the provisions of the foregoing paragraph in every subcontract or purchase order of over \$10,000.00, so that the provisions will be binding upon each sub-CONTRACTOR or CONTRACTOR.

Revised: 8/9/2016

- 8. During the performance of this Agreement, the CONTRACTOR agrees to:
 - A. Provide a drug-free workplace for the CONTRACTOR'S employees; and comply with the Federal Drug Free Workplace Act.
 - B. Post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the CONTRACTOR'S workplace and specifying the actions that will be taken against employees for violations of such prohibition;
 - C. State in all solicitations or advertisements for employees placed by or on behalf of the CONTRACTOR that the CONTRACTOR maintains a drug-free workplace; and
 - D. Include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each SUBCONTRACTOR or CONTRACTOR.
 - E. For the purposes of this section, "drug-free workplace" means any site at which the performance of work is done in connection with this contract awarded to the CONTRACTOR, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.
- 10. The parties agree that this Agreement is governed by and shall be interpreted in accordance with the laws of the Commonwealth of Virginia, and that proper venue, in the event of litigation concerning this matter, shall be in the Circuit Court of Spotsylvania County, Virginia. The parties agree that any litigation involving this Agreement shall be brought only in such court. In the event of any action brought by either party against the other to enforce any of the obligations hereunder or arising out of any dispute concerning the terms and conditions hereby created, each party shall pay their own attorney's fees, costs and expenses.
- 11. Pursuant to Section 2.2-4354 of the Code of Virginia, (1950, as amended), the CONTRACTOR covenants and agrees to:
 - A. Within seven (7) days after receipt of any amounts paid to the CONTRACTOR under the Agreement, (i) pay any subcontractor for its proportionate share of the total payment received from the COUNTY attributable to the work under the Contract performed by such subcontractor, or (ii) notify the COUNTY and the subcontractor, in writing, of its intention to withheld all or part of the subcontractor's payment and the reason therefore;
 - B. Provide its federal employer identification number or social security number, as applicable, before any payment is made to the CONTRACTOR under the Agreement;
 - C. Pay interest at the legal rate or such other rate as may be agreed to in writing by the subcontractor and the CONTRACTOR on all amounts owed by the CONTRACTOR that remain unpaid after seven (7) days following receipt by the CONTRACTOR of payment from the COUNTY for work performed by the subcontractor under the Agreement; and
 - D. Include in its contracts with any and all subcontractors the requirements of 1, 2, and 3 above.
- 12. CONTRACTOR shall indemnify, defend and hold harmless the COUNTY and its representatives from any and all claims, suits and actions for injury or damage sustained by any person or property from any act or omission by CONTRACTOR and/or its CONTRACTORS or employees, or anyone else for whom CONTRACTOR is or may be responsible. This section shall survive the termination of this Agreement.
- 13. Spotsylvania County reserves its rights of ownership to all material given to the Contractor by Spotsylvania County and to all background information, documents, and computer software and documentation developed by the Contractor in performing any Contract resulting from this procurement.
- 14. Spotsylvania County shall have the right to terminate at Spotsylvania County's convenience, with or without cause, any contract resulting from this Purchase Order by specifying the date of termination in a written notice. In this event, the Contractor shall be entitled to just and equitable compensation for any authorized satisfactory work done or any items/materials accepted by Spotsylvania County.
- 15. CONTRACTOR acknowledges that the Spotsylvania County Procurement Policy is applicable to this Agreement. The Spotsylvania County Procurement Policy governing this Agreement may be accessed at: http://www.spotsylvania.va.us/content/20925/20963/21966/20995/23291/default.aspx

Revised: 8/9/2016



Quotation

Date

Quote #

08/18/17

000Q7960

6201 Chevy Chase Drive Laurel, MD 20707

Phone: 800-252-4715, FAX: 301-776-3444, www.cassevern.com

Quoted To: Spotsylvania County Virginia

9104 Courthouse Road Spotsylvania, VA 22553 Contact: Jay Krail

Phone: 504 920-3181

Fax:

EMail: JKrail@spotsylvania.va.us

County of Fairfax contract #4400006324

Account Executive: Mark Belluz, Mobile: 914-263-5865, mbelluz@cassevern.com

Inside Sales Representative: Rich Weaver, Toll Free: 800-252-4715, rweaver@cassevern.com

First Section - HPE Server - Qty 3
Second Section - VMWare Licensing
Third Section - HPE 3PAR Storage
Forth Section - CAS Severn Services
Fifth Section - HPE Consulting Services

Qty	Part Number	MFG	Description	List Price	Unit Price	Ext. Price
3	867959-B21	HPE	HPE DL360 Gen10 8SFF CTO Server, U.S English localization	\$2,259.00	\$1,249.25	\$3,747.75
3	860663-L21	HPE	HPE DL360 Gen10 Xeon-G 5118 FIO Kit	\$2,089.00	\$1,155.24	\$3,465.72
3	860663-B21	HPE	HPE DL360 Gen10 Xeon-G 5118 Kit, Factory integrated	\$2,089.00	\$1,155.24	\$3,465.72
48	815100-B21	HPE	HPE 32GB 2Rx4 PC4-2666V-R Smart Kit, Factory integrated	\$1,109.00	\$613.29	\$29,437.92
6	872344-B21	HPE	HPE 480GB SATA 6G MU SFF SC DS SSD, Factory integrated	\$819.00	\$452.91	\$2,717.46
3	804331-B21	HPE	HPE Smart Array P408i-a SR Gen10 Ctrlr, Factory integrated	\$599.00	\$331.25	\$993.75
3	875241-B21	HPE	HPE 96W Smart Storage Battery 145mm Cbl, Factory integrated	\$99.00	\$54.74	\$164.22
3	727054-B21	HPE	HPE Ethernet 10Gb 2-port 562FLR-SFP+Adpt, Factory integrated	\$679.00	\$375.49	\$1,126.47
6	455883-B21	HPE	HPE BLc 10G SFP+ SR Transceiver, Factory integrated	\$849.00	\$469.50	\$2,817.00
6	865408-B21	HPE	HPE 500W FS Plat Ht Plg LH Pwr Sply Kit, Factory integrated	\$309.00	\$170.87	\$1,025.22
3	874543-B21	HPE	HPE 1U Gen10 SFF Easy Install Rail Kit, Factory integrated	\$100.00	\$55.30	\$165.90
3	P8B31A	HPE	HPE OV w/o iLO 3yr 24x7 FIO Phys 1 LTU	\$449.00	\$369.69	\$1,109.07
3	BD505A	HPE	HPE iLO Adv incl 3yr TSU 1-Svr Lic, Factory integrated	\$469.00	\$288.18	\$864.54
1	H7J34A5	HPE	HPE 5Y Foundation Care 24x7 Service	\$0.00	\$0.00	\$0.00
3	H7J34A5 R2M	HPE	HPE iLO Advanced Non Blade - 3yr Support	\$67.00	\$49.39	\$148.17

Qty	Part Number	MFG	Description	List Price	Unit Price	Ext. Price
3	H7J34A5 SVP	HPE	HPE One View w/o Ilo Support	\$178.00	\$131.25	\$393.75
3	H7J34A5 WAG	HPE	HPE DL360 Gen10 Support	\$3,520.00	\$2,595.46	\$7,786.38
1						
1	P9U42AAE	VMWare	VMw vCenter Server Std for vSph 5y E-LTU	\$11,849.00	\$9,953.16	\$9,953.16
1						
1	H6Y96B	HPE	HPE 3PAR 8400 2N+SW Storage Field Base	\$17,029.00	\$7,895.75	\$7,895.75
16	K2P94B	HPE	HPE 3PAR 8000 1.8TB+SW 10K SFF HDD, Factory integrated	\$1,952.00	\$905.07	\$14,481.12
2	N9Y06B	HPE	HPE 3PAR 8000 400GB+SW SFF SSD	\$2,998.00	\$1,390.07	\$2,780.14
1	E7Y71A	HPE	HPE 3PAR 8000 SFF(2.5in) Fld Int Dr Encl	\$4,370.00	\$2,026.21	\$2,026.21
16	K2P94B	HPE	HPE 3PAR 8000 1.8TB+SW 10K SFF HDD, Factory integrated	\$1,952.00	\$905.07	\$14,481.12
2	N9Y06B	HPE	HPE 3PAR 8000 400GB+SW SFF SSD, Factory integrated	\$2,998.00	\$1,390.07	\$2,780.14
1	E7Y72A	HPE	HPE 3PAR 8000 LFF(3.5in) Fld Int Dr Encl	\$4,370.00	\$2,026.21	\$2,026.21
12	K2P87B	HPE	HPE 3PAR 8000 4TB+SW 7.2K LFF HDD, Factory integrated	\$1,797.00	\$833.20	\$9,998.40
1	HA114A1	HPE	HP Installation and Startup Service	\$0.00	\$0.00	\$0.00
1	HA114A1 5XV	HPE	HPE Startup 3PAR 84XX 2N Fld Int Bas SVC	\$3,938.00	\$1,825.90	\$1,825.90
2	HA114A1 5XZ	HPE	HPE Startup 3PAR 8000 Fld Int Dr Enc SVC	\$481.00	\$223.02	\$446.04
1	L7E70AAE	HPE	HPE 3PAR 8400 All-inc Multi-sys SW E-LTU	\$25,390.00	\$11,772.45	\$11,772.45
1	L7F20AAE	HPE	HPE 3PAR All-in S-sys SW Current E-Media	\$140.00	\$64.91	\$64.91
1	L7F22AAE	HPE	HPE 3PAR All-in M-sys SW Current E-Media	\$31.00	\$14.37	\$14.37
8	QK734A	HPE	HPE Premier Flex LC/LC OM4 2f 5m Cbl	\$114.00	\$52.86	\$422.88
3	HF383A1	HPE	HPE Training Credits for Storage SVC	\$900.00	\$417.29	\$1,251.87
2	N9Z19A	HPE	HPE 3PAR 8000 4-pt 10Gb Combo Adapter	\$3,180.00	\$1,474.45	\$2,948.90
1	H1K92A5	HPE	HPE 5Y Proactive Care 24x7 Service	\$0.00	\$0.00	\$0.00
1	H1K92A5 W3H	HPE	HPE 3PAR 8400 2N+SW Storage Base Support	\$10,061.00	\$4,664.93	\$4,664.93
2	H1K92A5 WSF	HPE	HPE 3PAR Internal Entitlement Supp	\$0.00	\$0.00	\$0.00
32	H1K92A5 X84	HPE	HPE 3PAR 8000 1.8TB+SW 10K SFF HDD Supp	\$997.00	\$462.27	\$14,792.64
12	H1K92A5 X88	HPE	HPE 3PAR 8000 4TB+SW 7.2K LFF HDD Supp	\$917.00	\$425.18	\$5,102.16
4	H1K92A5 X8E	HPE	HPE 3PAR 8000 400GB+SW SFF SSD Supp	\$1,421.00	\$658.87	\$2,635.48
1	H1K92A5 X8T	HPE	HPE 3PAR 8400 Multi-system SW Supp	\$20,965.00	\$9,720.74	\$9,720.74
2	H1K92A5 YTJ	HPE	HPE 3PAR 8000 Drive Encl Support	\$1,169.00	\$542.02	\$1,084.04
2	H1K92A5 YTN	HPE	HPE 3PAR 8000 2-pt 10Gb FCoE Adptr Supp	\$851.00	\$394.57	\$789.14
1	H0JD0A1	HPE	HPE 3PAR Storserv Onl Imp QuickStart SVC	\$14,500.00	\$6,723.14	\$6,723.14
4	H0JD6A1	HPE	HPE 3PAR SSD Extended Replacement SVC	\$0.00	\$0.00	\$0.00
1	H1SR4AS	HPE	HPE TS Support Credits SVC	\$0.00	\$0.00	\$0.00
1	H0JD4A5	HPE	HPE 5Y TS Support Credits 10 Per Yr SVC	\$0.00	\$0.00	\$0.00
2	H0JD4A5 WFM	HPE	HPE TS Support Credits 10 Per Yr SVC	\$11,756.00	\$5,450.84	\$ <mark>10,901.68</mark>

Qty	Part Number	MFG	Description	List Price	Unit Price	Ext. Price
1	HA124A1	HPE	HP Technical Installation Startup SVC	\$0.00	\$0.00	\$0.00
2	HA124A1 5XY	HPE	HPE Startup 3PAR 8000 Adapter SVC	\$438.00	\$203.09	\$406.18
1	HA124A1 56X	HPE	HPE Startup 3PAR 8K Mlt Sys PM PP RC SVC	\$7,600.00	\$3,523.85	\$3,523.85
1	HA124A1 56Y	HPE	HPE Startup 3PAR 20K All Inc Sng Sys SVC	\$7,000.00	\$3,245.65	\$3,245.65
1	K2Q36B	HPE	HPE 3PAR 8200 2N+SW Storage Field Base	\$15,755.00	\$7,305.04	\$7,305.04
16	K2P94B	HPE	HPE 3PAR 8000 1.8TB+SW 10K SFF HDD, Factory integrated	\$1,952.00	\$905.07	\$14,481.12
2	N9Y06B	HPE	HPE 3PAR 8000 400GB+SW SFF SSD, Factory integrated	\$2,998.00	\$1,390.07	\$2,780.14
1	E7Y71A	HPE	HPE 3PAR 8000 SFF(2.5in) Fld Int Dr Encl	\$4,370.00	\$2,026.21	\$2,026.21
16	K2P94B	HPE	HPE 3PAR 8000 1.8TB+SW 10K SFF HDD, Factory integrated	\$1,952.00	\$905.07	\$14,481.12
2	N9Y06B	HPE	HPE 3PAR 8000 400GB+SW SFF SSD, Factory integrated	\$2,998.00	\$1,390.07	\$2,780.14
1	E7Y72A	HPE	HPE 3PAR 8000 LFF(3.5in) Fld Int Dr Encl	\$4,370.00	\$2,026.21	\$2,026.21
12	K2P87B	HPE	HPE 3PAR 8000 4TB+SW 7.2K LFF HDD, Factory integrated	\$1,797.00	\$833.20	\$9,998.40
1	HA114A1	HPE	HP Installation and Startup Service	\$0.00	\$0.00	\$0.00
1	HA114A1 5XU	HPE	HPE Startup 3PAR 8200 2N Fld Int Bas SVC	\$3,500.00	\$1,622.83	\$1,622.83
2	HA114A1 5XZ	HPE	HPE Startup 3PAR 8000 Fld Int Dr Enc SVC	\$481.00	\$223.02	\$446.04
1	L7E69AAE	HPE	HPE 3PAR 8200 All-inc Multi-sys SW E-LTU	\$5,256.00	\$2,437.02	\$2,437.02
1	L7F20AAE	HPE	HPE 3PAR All-in S-sys SW Current E-Media	\$140.00	\$64.91	\$64.91
1	L7F22AAE	HPE	HPE 3PAR All-in M-sys SW Current E-Media	\$31.00	\$14.37	\$14.37
8	QK734A	HPE	HPE Premier Flex LC/LC OM4 2f 5m Cbl	\$114.00	\$52.86	\$422.88
3	HF383A1	HPE	HPE Training Credits for Storage SVC	\$900.00	\$417.29	\$1,251.87
2	N9Z19A	HPE	HPE 3PAR 8000 4-pt 10Gb Combo Adapter	\$3,180.00	\$1,474.45	\$2,948.90
1	H1K92A5	HPE	HPE 5Y Proactive Care 24x7 Service	\$0.00	\$0.00	\$0.00
1	H1K92A5 W3G	HPE	HPE 3PAR 8200 2N+SW Storage Base Support	\$8,944.00	\$4,147.02	\$4,147.02
2	H1K92A5 WSF	HPE	HPE 3PAR Internal Entitlement Supp	\$0.00	\$0.00	\$0.00
32	H1K92A5 X84	HPE	HPE 3PAR 8000 1.8TB+SW 10K SFF HDD Supp	\$997.00	\$462.27	\$14,792.64
12	H1K92A5 X88	HPE	HPE 3PAR 8000 4TB+SW 7.2K LFF HDD Supp	\$917.00	\$425.18	\$5,102.16
4	H1K92A5 X8E	HPE	HPE 3PAR 8000 400GB+SW SFF SSD Supp	\$1,421.00	\$658.87	\$2,635.48
1	H1K92A5 X8S	HPE	HPE 3PAR 8200 Multi-system SW Supp	\$4,339.00	\$2,011.84	\$2,011.84
2	H1K92A5 YTJ	HPE	HPE 3PAR 8000 Drive Encl Support	\$1,169.00	\$542.02	\$1,084.04
2	H1K92A5 YTN	HPE	HPE 3PAR 8000 2-pt 10Gb FCoE Adptr Supp	\$851.00	\$394.58	\$789.16
4	H0JD6A1	HPE	HPE 3PAR SSD Extended Replacement SVC	\$0.00	\$0.00	\$0.00
1	H1SR4AS	HPE	HPE TS Support Credits SVC	\$0.00	\$0.00	\$0.00
1	H0JD4A5	HPE	HPE 5Y TS Support Credits 10 Per Yr SVC	\$0.00	\$0.00	\$0.00
2	H0JD4A5 WFM	HPE	HPE TS Support Credits 10 Per Yr SVC	\$11,756.00	\$5,450.85	\$10,901.70
1	HA124A1	HPE	HP Technical Installation Startup SVC	\$0.00	\$0.00	\$0.00
2	HA124A1 5XY	HPE	HPE Startup 3PAR 8000 Adapter SVC	\$438.00	\$203.08	\$406.16

Qty	Part Number	MFG	Description	List Price	Unit Price	Ext. Price
1	HA124A1 56X	HPE	HPE Startup 3PAR 8K Mlt Sys PM PP RC SVC	\$7,600.00	\$3,523.85	\$3,523.85
1	HA124A1 56Y	HPE	HPE Startup 3PAR 20K All Inc Sng Sys SVC	\$7,000.00	\$3,245.67	\$3,245.67
1						
102	SrCME	CAS	Senior Consulting Subject Matter Expert, Time and Materials Estimate - Hourly	\$275.00	\$220.00	\$22,440.00
18	PM	CAS	Project Manager, Time and Materials Estimate - Hourly	\$255.00	\$195.00	\$3,510.00
1						
2	H7B28A1	HPE	HPE Storage Consulting 5 Day Onsite SVC	\$14,700.00	\$12,883.14	\$25,766.28

SubTotal	\$373,631.44
* Shipping	\$0.00
Total	\$373,631.44

The pricing in this quote is based on special discounts from the manufacturer which may be withdrawn at any time until the proposed products are shipped. If the manufacturer withdraws the special discounts, the pricing in the quote will change. This quote expires thirty (30) days from the date listed above.

The terms, conditions, and pricing of this quote comply with County of Fairfax contract #4400006324. * Shipping costs are included unless expedited shipping is requested. Any price quoted for CAS Severn services assumes a standard unmodified CAS Severn services agreement. Revisions to the terms and conditions of the services agreement will result in the services being rebid or declined. This order is not intended to be purchased under GSA.

Warranty Installation

PRICES (List PRICE) is whin 90 off discounts VMWARE is 1670 of PER CASSEVERS PROPOSAL RESPONSE.