

Spotsylvania County  
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**Spotsylvania Soft CODEC Conference Rooms**

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Item #	QTY	Manufacturer	Part Number	Description	Price	Extended Price
<b>Displays</b>						
1	17	Samsung	QM85N	85" 4K Commercial LCD	\$6,578.00	\$111,826.00
2	17	Chief	LTM1U	Wall Mount	\$217.06	\$3,690.02
3	17	Chief	FHB5147	Universal Flat Panel Mount Hardware k	\$8.96	\$152.32
					<b>Subtotal</b>	<b>\$115,668.34</b>
<b>Video Distribution</b>						
4	17	AMX	FG1010-910 / CTC-1402	Conferencing Kit	\$1,470.64	\$25,000.88
5	17	AMX	FG4151-00BL-UA / ACV-5100	CAMERA /MIC/Speaker Bar	\$625.84	\$10,639.28
					<b>Subtotal</b>	<b>\$35,640.16</b>
<b>Control</b>						
6	17	Netgear	GS418TPP-100NAS	16 Port POE+ Network Switch	\$343.85	\$5,845.45
7	17	Netgear	WAC-510	POE Wireless AP	\$91.99	\$1,563.83
8	17	Unassailable Solutions	US-WTP-KIT	Wireless Touch Tablet/Charging Sleeve/Charging dock	\$840.65	\$14,291.05
9	17	AMX	FG2263-06-00 / TPC-Apple	UI Application	\$407.95	\$6,935.15
10	17	AMX	FG2106-01 / NX-1200	Control Processor	\$648.17	\$11,018.89
11	17	AMX	FG1010-721 / AVB-VSTYLE-RMK	Controller Rack Mount	\$53.25	\$905.25
12	17	AMX	FG423-48 / PSR5.4	Control Processor PWR Supply	\$83.75	\$1,423.75
					<b>Subtotal</b>	<b>\$41,983.37</b>
<b>Sources</b>						
13	17	AMX	FG559-93	Architectural multimedia table interface INSTALLATION ROUTER GUIDE	\$178.80	\$3,039.60
14	17	AMX	FG560-02-BL	Architectural multimedia table interface (9 module)	\$209.30	\$3,558.10
15	17	AMX	FG552-32	HDMI Module	\$160.68	\$2,731.56
16	17	AMX	FG552-35	VGA Module	\$160.68	\$2,731.56
17	17	AMX	FG552-37	USB Module	\$160.68	\$2,731.56
18	17	AMX	FG553-12	USB Charging Module	\$103.50	\$1,759.50
19	17	AMX	FG561-01	Power Outlet	\$76.26	\$1,296.42
20	17	AMX	FG558-02	AC Power Outlet Module, Single, US NEMA 5, Type B, w/2 Under-Table Cord (US)	\$8.72	\$148.24
					<b>Subtotal</b>	<b>\$17,996.54</b>
<b>RACK / Power / Track</b>						
21	17	Middle Atlantic	C3C2D1MSTASZP001	Equipment Rack	\$910.80	\$15,483.60
22	17	Middle Atlantic	C3TECHKIT4-SO	4RU Slide Out Rack extending	\$332.27	\$5,648.59
23	17	Middle Atlantic	C3-SHELFKIT	C3 Wood Shelves and Shelf Mount Kit 1 Bay	\$111.12	\$1,889.04
24	17	Middle Atlantic	PD920R	PDU	\$182.25	\$3,098.25
25	17	Legrand	16141	OFR	\$400.20	\$6,803.40
26	17	Legrand	OFR48-2 / 16160	Two Gang OFR Device Box	\$111.46	\$1,894.82
27	17	Legrand	OFR47-U / 16153	OFR MAAP Device Plate	\$30.81	\$523.77
28	17	Extron	70-491-11	RJ 45 MAAP	\$28.75	\$488.75
29	51	Extron	70-315-11	Blank MAAP Single Space	\$11.50	\$586.50
					<b>Subtotal</b>	<b>\$36,416.72</b>
<b>Services</b>						
<ul style="list-style-type: none"> <li>• Custom Onsite installation</li> <li>• Custom Programming</li> <li>• Shipping</li> <li>• Documentation Package, Training</li> </ul>						
30	1	Unassailable Solutions	I&I			\$154,214.10
					<b>Services Subtotal</b>	<b>\$154,214.10</b>
					<b>Total</b>	<b>\$401,919.23</b>
<b>OPTIONS</b>						
31	1	JBL	NCSA1300Z-0-US	Audio Amplifier	\$178.80	\$178.80
32	1	JBL	LCT 81C/T	LOW-PROFILE LAY-IN CEILING TILE SPEAKER	\$209.30	\$209.30
33	1	JBL	Control 64P/T	Pendenet Speaker Pair (For Open Ceiling)	\$331.20	\$331.20
34	1	Shure	P300-IMX	DSP	\$1,206.29	\$1,206.29
35	1	Shure	MXA910W-60CM	Beamforming Microphone Array (ceiling mount)	\$3,621.29	\$3,621.29
36	1	Shure	MXA310B	Beamforming Microphone Array (table Mount)	\$783.67	\$783.67
36	1	Shure	A310B-FM	MXA310 flush mount, black	\$62.79	\$62.79
37	1	Shure	MXA710	Beamforming Microphone Array (line array wall mount)	\$2,293.04	\$2,293.04
38	1	Huddly	IQ-RMKIT	USB Camera	\$809.30	\$809.30
39	1	Netgear	GSM4210P	Managed POE+ Switch	\$919.99	\$919.99

**Business Information:**

Socio Economic Status: 8(m) EDWOSB, 8(m) WOSB, HUBZone  
DUNS: 079631757  
CAGE Code: 7AE50  
Certs & Reqs: Listed on [www.sam.gov](http://www.sam.gov)

**TERMS**

Quote is Valid for 30 days  
50% of Materials Due upon receipt of PO  
50% of Materials Due Net30 from date of delivery to Customer facility  
25% I&I due upon receipt of PO  
65% I&I due upon significant completion Net30  
10% I&I due upon final acceptance and delivery of closeout documents Net30  
100 % Warranty & Maintenance due upon turnover to customer or customer is actively using the system Net30  
Material held longer than 30 days past agreed upon delivery will be invoiced in full  
Material held longer than 30 days past agreed upon delivery will be charged \$750/month storage fee  
Late payments are subject to 1.5% late fee per month

**Notes**

1. Pricing is based on work performed during normal business hours, in an unoccupied space.
2. Project is expected to be complete within 90 days of contract award pending any supply chain disruptions due to COVID -19

**Exclusions**

1. Demolition of and/or labor to maintain any existing system.
2. Backboxes, conduit, cable tray, j-hooks, sleeves, penetrations, and core drilling
3. Painting & Patching. Unassailable will make a best effort to minimize new holes necessary for cable installation.
4. Permit, Bond, and applicable sales tax.
5. Electrical

**Assumptions**

1. There is an existing pathway to the table via conduit. If no pathway exists there will be an additional charge for necessary conveyance.